## **Additional Offering**

#### Mulkia - Gulf Real Estate REIT Fund









## Portfolio Overview



Burger King Restaurant, Obhur Jeddah



Alysamin Residential Building Riyadh



Al-Namudhajiyah hotel complex Riyadh



Riyadh

Vivienda Hotel Villa Complex



The Elite Complex

Riyadh



Commercial Building, Alsheraa Jeddah



Commercial Building Khamis Mushait



Dinar Commercial Building Jeddah



Tegnia Commercial Industrial Complex Riyadh



West Avenue Mall

Dammam

Targeted Property to Increase the Fund's Net Asset Value:

Al Jadah Commercial **Hotel Complex (Riyadh)** 





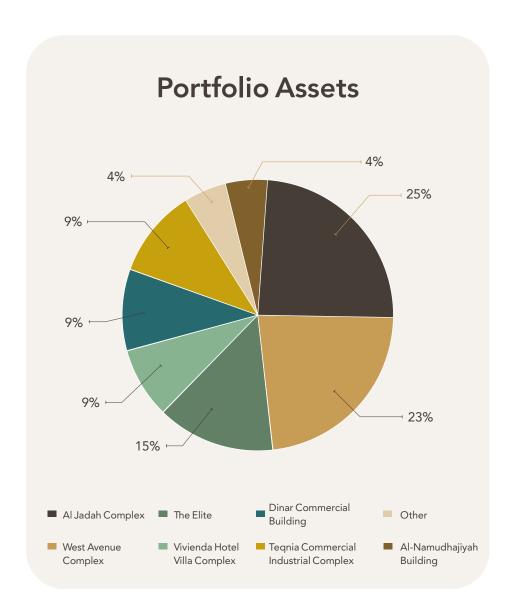


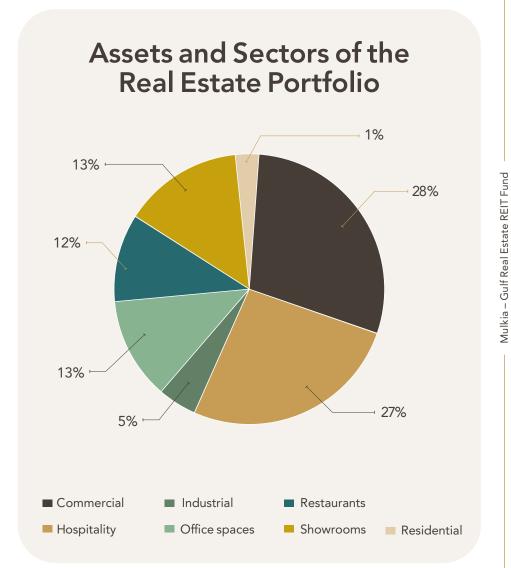


# Assets and Sectors of the Real Estate Portfolio





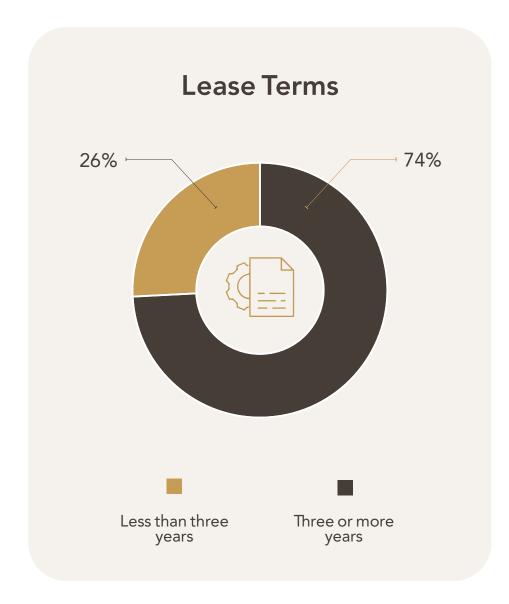


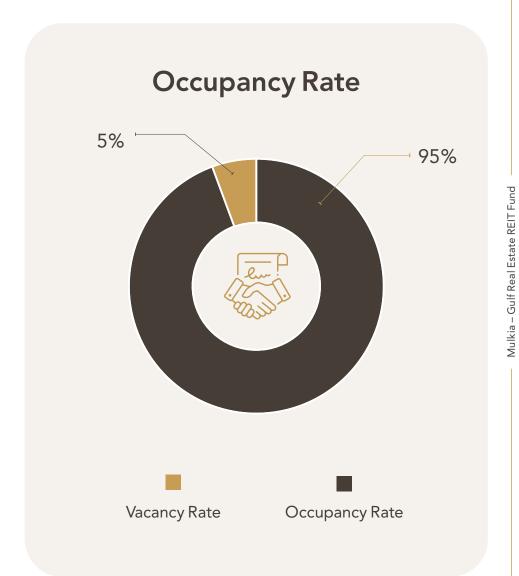




# Assets and Sectors of the Real Estate Portfolio







#### معادمة مقارات الجناج المحادم MULKIA Gulf Real Estate REIT

#### مثلث MULKIA INVESTMENT



## Al Jadah Commercial-Hotel Complex.



#### **Acquisition Amount**

SAR 335 million



#### Location

Qurtubah District, Riyadh



#### Type

Commercial/Hotel



#### **Project units**

Showrooms rented to tenants/hotel manager (Radisson Blu)



#### **Hotel Manager**

Radisson Blu



#### **Commercial Property Manager**

OPM



#### **Annual Rental Return**

7.91 %



#### **Annualized Income\***

SAR 26.5 million



#### **Land Size**

1,670 m2

#### **Real Estate Valuation**

Esnad Real Estate		Average			Rate of the difference between the real
Valuation (SAR)	Method	Valuation (SAR)	Method	Average	estate purchase value and the average real estate appraisals
343,400,000	Discounted cash flow	340,735,500	Discounted cash flow	341,735,500	2.01% +

Mulkia – Gulf Real Estate REIT Fund

<sup>\*</sup>The commercial properties and the hotel's expected revenue are based on the available information to the fund manager.



## Subscription and Dividend Returns





## Subscription 6.68 **Price**

SAR per unit

Average closing price for the number of five trading days ending three days before the start of the offering period with the subtraction of %10.

distribution year	2020	2021	2022
Yearly dividends	SAR <b>0.42</b>	SAR <b>0.57</b>	SAR <b>0.52</b>
Dividends Rate to the Subscription price	6.29 %	8.53 %	7.78 %

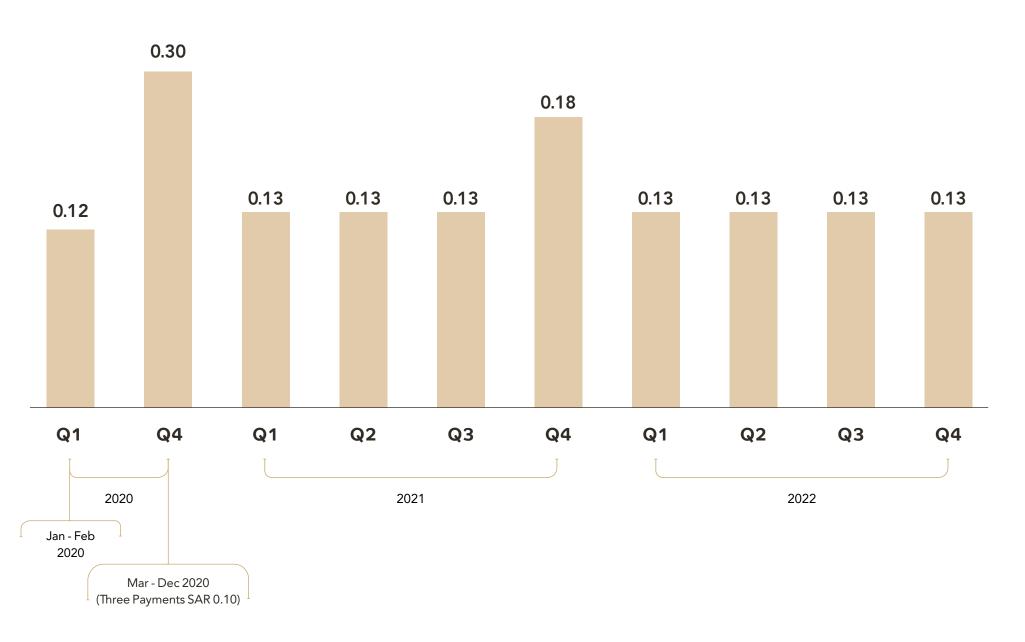


## **Dividends**





## Quarterly Dividends (SAR per unit)



Mulkia – Gulf Real Estate REIT Fund

# Additional Offering



Indicative Unit Price

SAR 9.60 per unit.





Mulkia Gulf Real Estate REIT Fund announced its acquisition of a real estate asset [Aljadah Commercial/Hotel Complex]

The Fund aims to offer additional units, worth SAR 250 million, to complete the acquisition of Al jadah Commercial/Hotel Complex. As well as the partial reimbursement of the Fund-based financing amount.

#### Key numbers to increase the fund's total assets



Current Capital (pre-gain)

SAR **681,086,520** 



Minimum Subscription (per shareholder)

SAR **500** 



Maximum Subscription (per shareholder)

68,108,652 Unit

SAR **37.5** million



**Subscription Price** 

SAR 6.68 per unit



**Additional Offering Amount** 

**Number of Outstanding Units** 

SAR **250** million







# Objectives and Advantages: Additional Offering of Mulkia GULF Real Estate REIT Fund

- Completing the acquisition of Al Jadah Comercial/Hotel Complex in order to enhance the diversification of the Fund's real estate portfolio and increase rental income, which enhances the Fund's ability to distribute dividends to unitholders
- Paying part of the existing financing on the fund to reduce the impact of the high financing costs.
- Providing fund units at a price of %10 less than the market price. Where the subscription rate (offering) for the
  additional units is equal to the average closing price for the number of five trading days ending three days before
  the start of the offering period with the subtraction of the %10.
- The fund manager waived the subscription fees, dealing fees, capital structuring fees, and financing structuring fees in the second additional offering in favor of the fund. This reduces the fund's costs and contributes to enhancing its net returns.
- The fund is registered for zakat purposes with the Zakat, Tax, and Customs Authority, since 2019.









Cafés and Restaurants





Five-star Hotel

The asset is expected to generate a total rental income of SAR **26.5** million through 2023, which translates into an asset yield of **7.91%** 









Gym

Aljada Hotel and Commercial Complex is one of the most modern complexes that includes entertainment, commercial and office spaces in the city of Riyadh.

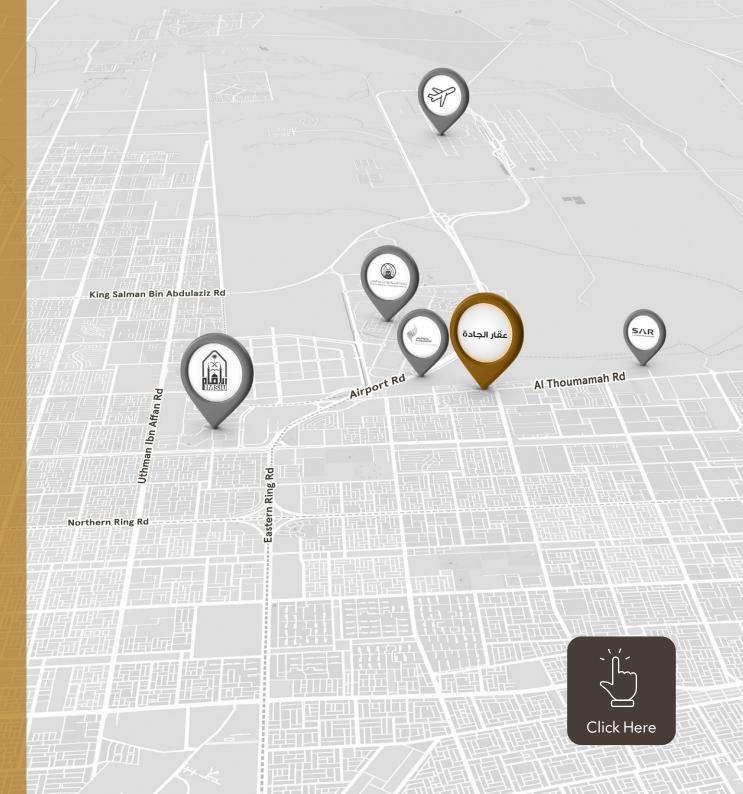
The complex consists of retail spaces, restaurants, cafes, and a hotel part that contains an international 5-star hotel operated by Radisson Blu, consisting of 104 rooms, 16 hotel villas, a ballroom, office homes and spaces, and a gym.

It is also distinguished by its strategic location, as it is located on Al-Thumama Road, an extension of Al-Takhassusi Road, near the Sidra project from Roshan, King Khalid International Airport, and several universities and attraction sites in Riyadh. The complex embraces many well-known tenants, which in turn will attract a heavy demand for the area.

## The property is on Al Thoumamah Road

Only a few minutes away from Frequented sites

SIDRA by ROSHN	٥٥	3 Mins
Princess Nourah bint Abdulrahman University	ئے	7 Mins
Saudi Arabia Railways Station (SAR)	200	7 Mins
The Business Gate	ئے۔	10 Mins
Imam Mohammed Ibn Saud Islamic University	ی	12 Mins
KAPSARC	ېگ	12 Mins
King Khalid International Airport	ئے،	15 Mins
Granada Business	٥٥٠	16 Mins





Investors may subscribe in the additional offering if they have an active investment portfolio with a CMA Licensed Institution.

Investors can subscribe via the digital channels of the Receiving Banks by visiting the following website: (www.mulkia.com.sa)



A copy of the fund's Terms & Conditions and financial statements could also be found on the website.



Start date: March 16, 2023

End date: March 29, 2023



#### **Receiving Banks**



www.baj.com.sa 800 244 0404 مصرفالراجحي alrajhi bank

www.alrajhibank.com.sa 8001241222

#### Offering Manager



www.aljaziracapital.com 8001169999

#### **Fund Manager**



www.mulkia.com.sa/ar/ 8001199992





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